

## Chapel Hill / Carrboro

**+ 11.6%**

Change in  
New Listings

**+ 1.0%**

Change in  
Closed Sales

**+ 7.9%**

Change in  
Median Sales Price

	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	164	183	+ 11.6%	164	183	+ 11.6%
Closed Sales	96	97	+ 1.0%	96	97	+ 1.0%
Median Sales Price*	\$347,500	<b>\$375,000</b>	+ 7.9%	\$347,500	<b>\$375,000</b>	+ 7.9%
Average Sales Price*	\$396,349	<b>\$416,854</b>	+ 5.2%	\$396,349	<b>\$416,854</b>	+ 5.2%
Total Dollar Volume (in millions)*	\$38.0	<b>\$40.4</b>	+ 6.3%	\$38.0	<b>\$40.4</b>	+ 6.3%
Percent of Original List Price Received*	96.3%	<b>96.1%</b>	- 0.2%	96.3%	<b>96.1%</b>	- 0.2%
Percent of List Price Received*	97.9%	<b>98.1%</b>	+ 0.2%	97.9%	<b>98.1%</b>	+ 0.2%
Days on Market Until Sale**	68	<b>70</b>	+ 2.9%	68	<b>70</b>	+ 2.9%
Inventory of Homes for Sale	471	<b>368</b>	- 21.9%	--	--	--
Months Supply of Inventory	3.0	<b>2.4</b>	- 20.0%	--	--	--

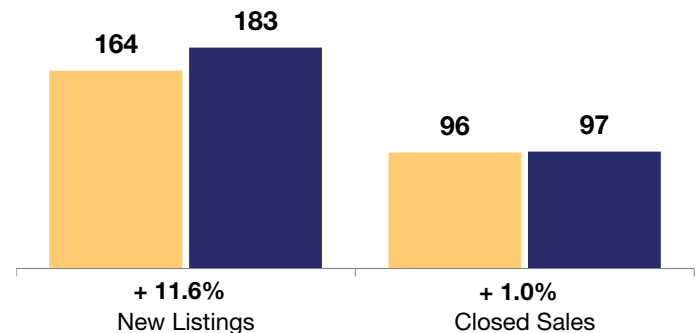
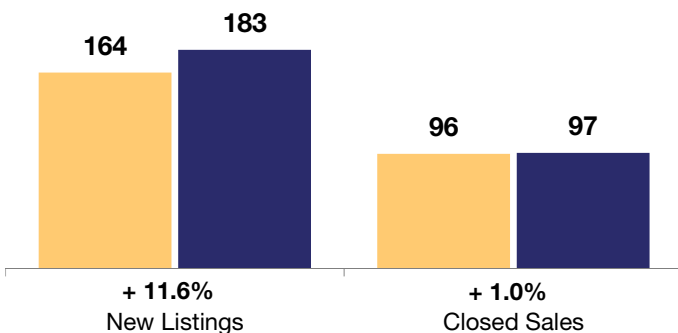
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### January

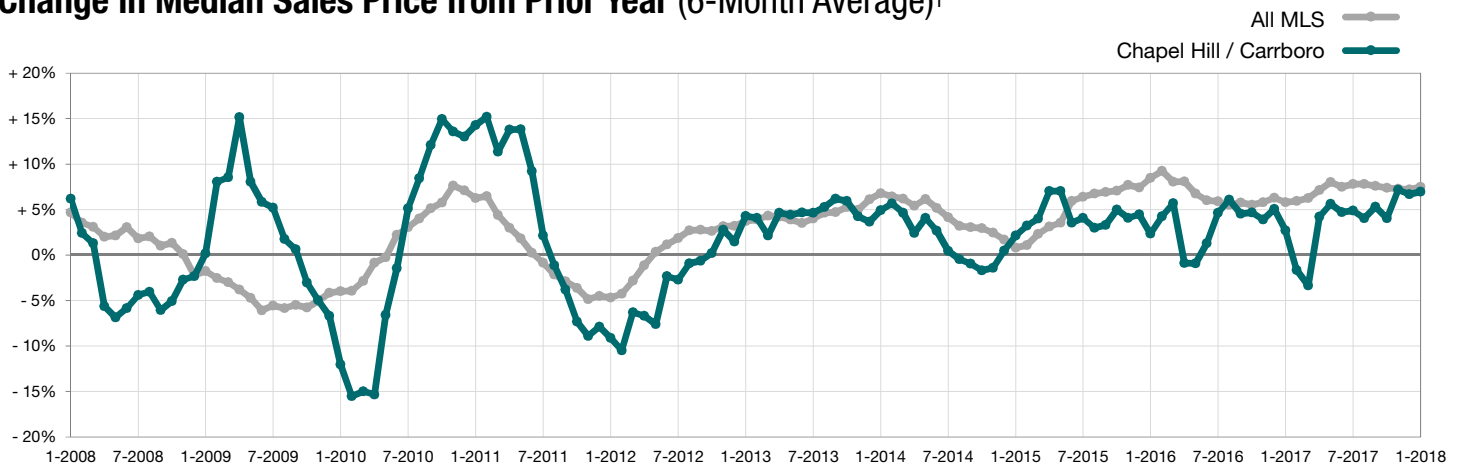
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period