

Entire Triangle Region

+ 2.4%

Change in
New Listings

+ 2.0%

Change in
Closed Sales

+ 10.9%

Change in
Median Sales Price

	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	3,300	3,380	+ 2.4%	3,300	3,380	+ 2.4%
Closed Sales	2,114	2,156	+ 2.0%	2,114	2,156	+ 2.0%
Median Sales Price*	\$225,500	\$250,000	+ 10.9%	\$225,500	\$250,000	+ 10.9%
Average Sales Price*	\$264,509	\$284,691	+ 7.6%	\$264,509	\$284,691	+ 7.6%
Total Dollar Volume (in millions)*	\$558.9	\$613.8	+ 9.8%	\$558.9	\$613.8	+ 9.8%
Percent of Original List Price Received*	96.9%	97.4%	+ 0.5%	96.9%	97.4%	+ 0.5%
Percent of List Price Received*	98.3%	98.6%	+ 0.3%	98.3%	98.6%	+ 0.3%
Days on Market Until Sale**	48	40	- 16.7%	48	40	- 16.7%
Inventory of Homes for Sale	7,777	6,757	- 13.1%	--	--	--
Months Supply of Inventory	2.4	2.0	- 16.7%	--	--	--

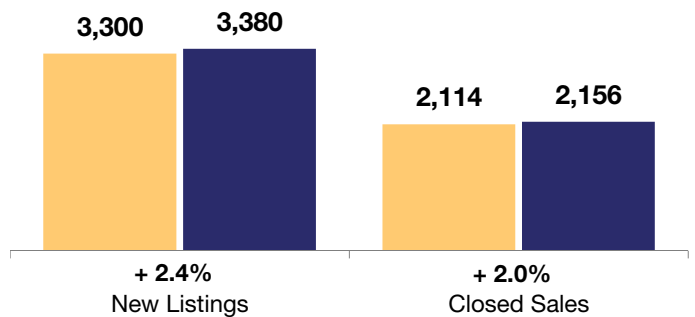
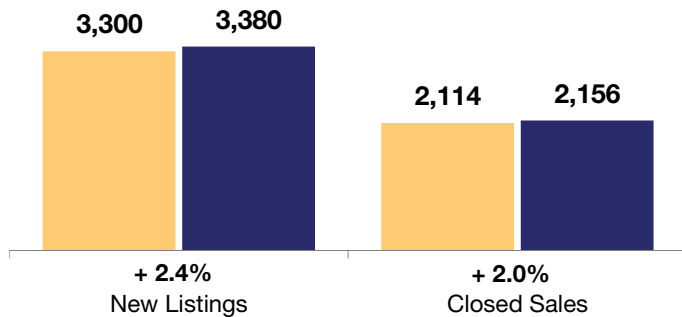
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

January

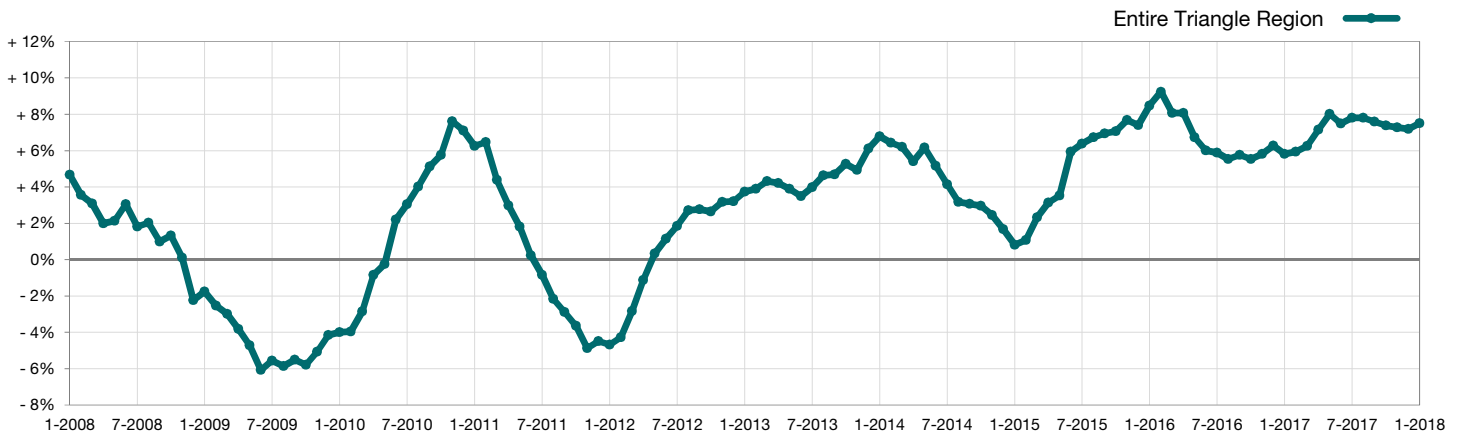
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period